Start Up Resources for the Entrepreneur 2022

By

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Sections Include:

Idea Validation – How to Validate Your Startup Idea
Bootstrapping
Pitching
Lean Startup
Customer Development [CustDev]
Minimum Viable Product [MVP]
Launching
Funding/Venture Capital/Seed Capital/Angel Investing
Landing Page Optimization
PR/Press/Marketing
Conversion Rate Optimization
Tools, Resources, New Normal and Videos
Subject Tracer™ Information Blogs

Validation - How to Validate Your Startup Idea:

Codigital Real-Time Ideas Engine http://www.codigital.com/

Contriber - Unlock the Potential of Your Startup https://www.contriber.com/

Four Simple Low Resolution Innovation Tests - how to validate your innovation http://blogs.hbr.org/anthony/2011/06/four_simple ways to do transac.html



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http://www.StartUpResources.us/ http://www.zillman.us/ zillman@VirtualPrivateLibrary.com 239-206-3450

Hoaxy® - Visualize the Spread of Claims and Fact Checking

http://hoaxy.iuni.iu.edu/

How Do We Identify Good Ideas?

http://www.wired.com/wiredscience/2012/01/how-do-we-identifiy-good-ideas/

How to evaluate your business idea

http://us.moo.com/ideas/evaluate-your-business-idea.html

How To Test Your Business Idea

https://www.nerdwallet.com/article/test-business-idea

How to Validate Your Business Ideas Without Spending a Dime

https://www.entrepreneur.com/article/289297

Javelin – Idea to Successful Product

http://www.javelin.com/

Mindly - Organize Your Inner Universe

http://www.mindlyapp.com/

Proof-of-Concept Revolution – Fast Track Open Innovation

https://proov.io/

So you want to do a startup?

http://www.slideshare.net/missrogue/so-you-want-to-do-a-startup-eh

startHow to Test Your Minimum Viable Product

http://www.inc.com/steve-blank/how-test-prototype-minimum-viable-product.html

Test your startup idea

https://www.leanstartupmachine.com/validationboard/

Bootstrapping:

50 Bootstrapping Hacks for Every Stage of Your Startiup

https://fi.co/insight/50-bootstrapping-hacks-for-every-stage-of-your-startup



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BootStrapp

https://bootstrapp.co/

Bootstrapping.io email newsletter

http://bootstrapping.io/

The Bootstrappers' Bible by Seth Godin (pdf)

http://sethgodin.typepad.com/files/8.01.bootstrappersbible-1.pdf

Pitching:

15 Dumb Mistakes to Avoid When Pitching Investors

http://www.inc.com/young-entrepreneur-council/12-dumb-mistakes-to-avoid-when-pitching-investors.html

How to Craft the Perfect Marketing Elevator Pitch

http://blog.hubspot.com/blog/tabid/6307/bid/33822/How-to-Craft-the-Perfect-Marketing-Elevator-Pitch.aspx

How to Not Suck at Pitching Your Idea

http://www.thoughtleadersllc.com/2011/10/how-to-not-suck-at-pitching-your-idea/

How to Pitch an Idea

http://scottberkun.com/essays/38-how-to-pitch-an-idea/

Lean Startup:

Running Lean – Iterate From Plan A To A Plan That Works

http://runninglean.co/

The Lean Startup

http://lmalmanza.wordpress.com/2012/06/12/understanding-lean-startup-in-1550-words/



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Customer Development [CustDev]:

95 Ways to find your first customers for customer development or your first sale http://jasonevanish.com/2013/08/11/95-ways-to-find-your-first-customers-for-customer-development-or-your-first-sale/

Genus AI – Understand and Engage With Your Customers In An Emotionally Intelligent Way

https://genus.ai/

The Most Important Elements of Interviews with Prospective Customers

http://www.telleen-lawton.com/2013/01/12/the-most-important-elements-of-prospective-customer-interviews/

Tips for Customer development

http://welovelean.wordpress.com/2012/11/16/customer-development-is-awkward-heres-some-ti/

Twelve tips for customer development interviews

 $\underline{http://www.dancingmango.com/blog/2012/12/14/twelv-tips-for-customer-development-interviews/}$

Minimum Viable Product [MVP]:

How To Builld A Minimum Viable Product (MVP)

http://grasshopperherder.com/the-four-parts-of-a-minimal-viable-product/

How to test your MVP

http://www.inc.com/steve-blank/how-test-prototype-minimum-viable-product.html

MVP Doesn't Mean Anything

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Launching:

Burnout - Connected Apps To Run Your Startup

https://burnout.so/

How to Launch Anything - by Nathan Barry

http://www.smashingmagazine.com/2013/06/28/how-to-launch-anything/

How to effectively launch your new product or service

http://blog.pressdoc.com/2011/06/how-to-effectively-launch-your-new-product-or-service.html

How to launch a new product

http://calacanis.com/2008/12/23/how-to-launch-a-new-product/

LaunchingNext – Best Startup Tools

https://www.launchingnext.com/tools/

Mastering Product Launches - A course by Nathan Barry

http://nathanbarry.com/launch/product/

The Art of Launching an App: A Case Study

http://uxdesign.smashingmagazine.com/2012/04/05/art-of-launching-app-case-study/

YoungStartUp Ventures

http://www.youngstartup.com/

Funding/Venture Capital/Seed Capital/Angel Investing:

Crowdfunding Resources 2022 White Paper Link Dataset Compilation

http://www.CrowdFundingResources.info/

CB InsighOKM [;ts Venture Capital Database

https://www.cbinsights.com/

Marketplace for pre-IPO investments

http://equityzen.com/e/



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New Trends In Startup Financing Explained For Laymen

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The Techstars Foundation

http://www.techstars.org/

Term Sheets

http://www.quora.com/What-are-examples-of-good-startup-term-sheets/answer/Mark-Suster http://www.wsgr.com/WSGR/Display.aspx?SectionName=practice/termsheet.htm

The Eight Best Questions We Got While Raising Venture Capital

 $\underline{\text{http://techcrunch.com/2009/11/18/good-question-the-eight-best-questions-we-got-while-raising-venture-capital/}$

Venture Capital Basics

http://swombat.com/2011/2/17/venture-capital-basics

Venture Capital Database

http://punctuative.com/vcdb/

Weekly.vc

https://weekly.vc/

Landing Page Optimization:

11 Simple (But Critical) Tips for Creating Better Landing Pages

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36 Articles and Resources to Help You Complete Your Next LPO Project

http://www.marketingexperiments.com/blog/research-topics/landing-page-optimization-research-topics/36-articles-and-resources-to-complete-lpo.html

A 50-Point Checklist For Creating The Ultimate Landing Page

http://unbounce.com/landing-pages/checklist/

The 8 Questions That Create Perfect Landing Page Copy

http://blog.kissmetrics.com/high-impact-landing-copy/



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10 Essential PR Tips for Startups

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109 Ways to Make Your Business Irresistible to the Media – "The publicity is there for the taking." by Patrick Garmoe about marketing your business via press attention http://www.copyblogger.com/irresistible-pr/

22 Tips on How To Operate a Trade Show Booth

http://calacanis.com/2009/09/08/22-tips-on-how-to-operate-a-trade-show-booth/

92 Ways to Get (and Maximize) Press Coverage

http://moz.com/blog/92-ways-to-get-and-maximize-press-coverage

99 Tips for Poor Web Startups

http://www.avivadirectory.com/branding/?p=1

eMarketingBot – 2022 Search Engine for Marketing Resources

http://emarketingbot.com/

eMarketing Miniguide 2022

http://www.eMarketingMiniguide.com/

Engine - The Voice of StartUps In Government

http://www.engine.is/

How Do I Get My First Few Customers?

http://blog.asmartbear.com/get-first-customers.html

How Do I Sell A General-purpose Tool?

http://blog.asmartbear.com/sell-general-purpose-tool.html

I Pitched @TechCrunch And 13 Ways To Get Press When You Launch Your Startup

http://jasonlbaptiste.com/featured-articles/how-i-pitched-techcrunch-and-13-ways-to-get-press-when-you-launch-your-startup/



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How to Demo your Startup Parts One & Two

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How to get massive traction & usage to your product?

https://medium.com/on-startups/5c67ec8ea4b1

How To Get Media Coverage For Your Startup - A Complete Guide

http://onstartups.com/tabid/3339/bid/80121/How-To-Get-Media-Coverage-For-Your-Startup-A-Complete-Guide.aspx

How to get press for anything

https://medium.com/better-humans/5ddce5c47368

How to get press coverage

http://www.damniwish.com/how-to-get-press-coverage/

How to pitch your company to investors, customers, and employees

 $\frac{http://dondodge.typepad.com/the_next_big_thing/2011/09/how-to-pitch-your-company-to-investors-customers-and-employees.html$

How To Scale Your Values Along With Your Startup

http://uk.moo.com/ideas/marketing-your-startup-on-a-tight-budget.html

HOW TO: Sign Up Users Even Before You Launch Your Startup

http://mashable.com/2011/05/04/startup-launch-buzz/

JustReachOut – Attract Journalists – Pitch With Relevance

https://justreachout.io/

Leading With Purpose: How Marketing and Sales Leaders Can Shape the Next Normal

https://www.mckinsey.com/business-functions/marketing-and-sales/our-insights/leading-with-purpose-how-marketing-and-sales-leaders-can-shape-the-next-normal

Secrets to Pitching Your Business to Magazines and Blogs

https://www.americanexpress.com/us/small-business/openforum/articles/secrets-to-pitching-your-business-to-magazines-and-blogs/?extlink=em-openf-SBdaily



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The Ultimate Guide to Shameless Self-Promotion for Startups

http://copyhackers.com/2013/06/promotion-for-startups/

The Ultimate Guide to Startup Marketing

http://blog.kissmetrics.com/ultimate-guide-startup-marketing/

The Ultimate Inbound Marketing Kit for Startups

http://offers.hubspot.com/startup-marketing-plan-blueprint

What are the best places to get press coverage for a SAAS B2B tool?

 $\frac{http://www.quora.com/Software-as-a-Service-SaaS/What-are-the-best-places-to-get-press-coverage-for-a-SAAS-B2B-tool?share=1$

Where To Find Your First 2,000 Beta Signups

http://blog.frontapp.com/2014/03/14/saas-where-to-find-your-first-2000-beta-signups/

Conversion Rate Optimization:

5 Psychological Principles of High Converting Website (+20 Case Studies)

http://blog.kissmetrics.com/psychology-into-conversions/

The 9 Steps to a Better Conversion Rate [Infographic]

http://www.wordstream.com/blog/ws/2011/12/02/nine-steps-to-better-conversion-rates

The Definitive FAQ List for Conversion Rate Optimization

http://www.widerfunnel.com/conversion-rate-optimization/the-faq-list-for-cro

The Definitive How-To Guide For Conversion Rate Optimization

http://moz.com/blog/the-definitive-howto-for-conversion-rate-optimization



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Tools, Resources, New Normal ReStart and Start Up Resources, Videos:

12Manage - The Executive Fast Track

https://www.12manage.com/

27 Best Websites and Resources for StartUp Founders

https://blog.mvp-space.com/27-best-websites-and-resources-for-startup-founders-451277efd4a9

250+ Free Online Business Courses for Founders

https://docs.google.com/spreadsheets/d/1NE6XU3OUcLSeCGdGa4Y-HqdVYxyYvC3wZuIV68LMBcE/htmlview

2020 Holiday Season: Navigating Shopper Behaviors in the Pandemic

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2020 Season Recap: Building and Scaling New Business

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2020 Year in Review: Highlights from Our Publishing

https://www.mckinsey.com/featured-insights/2020-year-in-review

2021 Global Report: The State of New-Business Building

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2021 Turning Point: Reinvention and Opportunity in the Economy of the Future

https://www.mckinsey.com/mgi/overview/2021-turning-point-reinvention-and-opportunity-in-the-economy-of-the-future

2022 Directory of Directories

http://www.2022DirectoryOfDirectories.com/

2022 Guide to Finding Experts by Using the Internet

http://www.FindingExperts.info/



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2022 Guide to Finding People Resources and Sites

http://www.FindingPeople.info/

2022 Guide to Internet Privacy Resources and Tools

http://www.2022InternetPrivacy.com/

2022 Guide to Searching the Internet

http://www.SearchingTheInternet.info/

2022 New Economy Resources

http://www.2022NewEconomy.com/

a16z Podcast: Designing a Culture of Reinvention

https://a16z.com/2020/09/15/a16z-podcast-designing-a-culture-of-reinvention/

Accelerating Analysis to Navigate COVID-19 and the Next Normal

https://www.mckinsey.com/business-functions/mckinsey-analytics/our-insights/accelerating-analytics-to-navigate-covid-19-and-the-next-normal

Adapting to the Next Normal in Retail: The Customer Experience Imperative

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A Dual Cybersecurity Mindset for the Next Normal

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After the First Wave: How CIOs Can Weather the Coronavirus Crisis

https://www.mckinsey.com/business-functions/mckinsey-digital/our-insights/after-the-first-wave-how-cios-can-weather-the-coronavirus-crisis

Agility in the Time of COVID-19: Changing Your Operating Model in an Age of Turbulence

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All the Internet of Things (IoT) Forum 2020

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Analytics Transformation in Wealth Management

https://www.mckinsey.com/industries/financial-services/our-insights/analytics-transformation-in-wealth-management

"And Now Win the Peace": Ten Lessons From History for the Next Normal

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An Early View of Post-COVID-19 Discretionary Spending in Asia

https://www.mckinsey.com/industries/retail/our-insights/an-early-view-of-post-covid-19-discretionary-spending-in-asia

An Operating Model for the Next Normal: Lessons from Agile Organizations in the Crisis https://www.mckinsey.com/business-functions/organization/our-insights/an-operating-model-for-the-next-normal-lessons-from-agile-organizations-in-the-crisis

A Post-COVID-19 Commercial-Recovery Strategy for B2B Companies

https://www.mckinsey.com/industries/advanced-electronics/our-insights/a-post-covid-19-commercial-recovery-strategy-for-b2b-companies

A Pandemic Digital Silver Lining: Companies Digitized Many Activities 20 to 25 Times Faster During COVID-10

https://www.mckinsey.com/featured-insights/coronavirus-leading-through-the-crisis/charting-the-path-to-the-next-normal/a-pandemic-digital-silver-lining-companies-digitized-many-activities-20-to-25-times-faster-during-covid-19

Are Telcos Prepared to Lay the Foundation for the Digital Future?

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A Return to "Normal": How Long Will the Pandemic Last?

https://knowledge.wharton.upenn.edu/article/return-normal-how-long-will-pandemic-last/

Are You Ready for the Hybrid Workplace?

https://knowledge.wharton.upenn.edu/article/are-you-ready-for-the-hybrid-workplace/

A Startup's Guide: How To Navigate Business Uncertainty

https://www.embroker.com/blog/business-uncertainty/



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Awesome List of Datasets in 100+ Categories

https://www.kdnuggets.com/2021/05/awesome-list-datasets.html

Best Online Tools – All Tools You Need in One Box

https://10015.io/

BetaList - Discover Tomorrow's Startups, Today

https://www.BetaList.com/

Beyond Coronavirus: The Path to the Next Normal

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http://www.BiologicalInformatics.info/

Biological Revolution: Innovations Transforming Economies, Societies, and Our Lives https://www.mckinsey.com/industries/pharmaceuticals-and-medical-products/our-insights/the-bio-revolution-innovations-transforming-economies-societies-and-our-lives

Blackboard Collaborate – Scaling to Meet the Needs of a Changing Environment http://www.blackboard.com/

Blockchain for Businesses: The Ultimate Enterprise Guide

https://searchcio.techtarget.com/Blockchain-for-businesses-The-ultimate-enterprise-guide

Bloomberg U.S. Startups Barometer

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https://www.box.com/notes



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Building New Businesses: How Incumbents Use Their Advantages to Accelerate Growth

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Building a Stronger, More Inclusive U.S. Workforce

https://covid-tracker.mckinsey.com/year-end-2020/inclusive-workforce

Business in 2020 and Beyond

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Business Intelligence Online Resources 2022

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Business Plans and Startup Assistance Resources

https://www.score.org/business-plans-startup-assistance-resources

Bytestart - The Small Business Portal

http://www.bytestart.co.uk/

Caffe - Deep Learning Framework

http://caffe.berkeleyvision.org/

Commercial Performance Cockpit: A New Era for Data-Driven Steering

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Capturing Value in the Cloud

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Celebrating Creativity and Innovation

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Charting the Path to the Next Normal

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China: Still the World's Growth Engine After COVID-19

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Clarity – Startup Advice from World Class Experts

https://clarity.fm/

Cloud's Trillion-dollar Prize Is Up for Grabs

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Consumer Sentiment and Behavior Continue to Reflect the Uncertainty of the COVID-19

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Consumer Sentiment Is Evolving as Countries Around the World Begin to Reopen

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Coronavirus (COVID-19) Pandemic Census Data That Can Help Your Business

https://www.census.gov/topics/preparedness/events/pandemics/covid-19.html

COVID-19: A Guide and Checklist for Restarting Your Business

https://www.techrepublic.com/resource-library/whitepapers/covid-19-a-guide-and-checklist-for-restarting-your-business/

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COVID-19 Forced Companies to Act Fast and Executives Are Planning Big Changes to Keep Up Momentum

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https://www.mckinsey.com/about-us/covid-response-center/home

CrunchBase - Discover Innovative Companies and the People Behind Them https://www.crunchbase.com/#/home/index

Crushing Coronavirus Uncertainty: The Big Unlock for Our Economies

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Subject TracerTM Information Blogs

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Agriculture Resources

http://www.AgricultureResources.info/

Artificial Intelligence Resources

http://www.AIResources.info/

Astronomy Resources

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ChatterBots

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http://www.DirectoryResources.info/

eCommerce Resources

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Elder Resources

http://www.ElderResources.info/

Employment Resources

http://www.EmploymentResources.info/

Entrepreneurial Resources

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Fact Checker Directory

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Financial Sources

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Finding People

http://www.FindingPeople.info/

Games Resources

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Genealogy Resources

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Grant Resources

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Green Files

http://www.GreenFiles.info/

Grid, Distributed and Cloud Computing Resources

http://www.GridResources.info/

Healthcare Resources

http://www.HealthcareResources.info/

Information Futures Markets

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Information Quality Resources

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International Trade Resources

http://www.InternationalTradeResources.info/

Internet Alerts

http://www.InternetAlerts.info/

Internet Demographics

http://www.InternetDemographics.info/

Internet Experts

http://www.InternetExperts.info/

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Journalism Resources

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Military Resources

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New Economy Resources

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Outsourcing/Offshoring Information and Resources

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Privacy Resources

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Reference Resources

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Research Resources

http://www.ResearchResources.info/

RestStressTM

http://www.RestStress.com/

Script Resources

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ShoppingBots

http://www.ShoppingBots.info/

Social Informatics

http://www.SocialInformatics.info/

Statistics Resources and Big Data

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Student Research

http://www.StudentResearch.info/



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Theology Resources

http://www.TheologyResources.info/

Tutorial Resources

http://www.TutorialResources.info/

World Wide Web Reference

http://www.WWWReference.info/

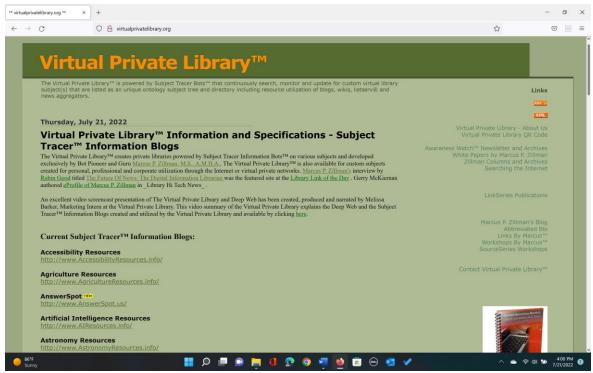


Figure 1: Virtual Private Library™

Author Information: Marcus P. Zillman, M.S., A.M.H.A. Executive Director of the Virtual Private Library is an international Internet expert, author, keynote speaker and corporate consultant in the area of information retrieval, knowledge discovery, knowledge harvesting, artificial intelligence and bots/intelligent agents. He has created numerous world wide web sites including 54 Subject TracerTM Information Portals and Blogs; written a number of internet miniguides, white papers, manuals and books; hosted over 160 weekly Internet television shows, writes a weekly and monthly column on Current Awareness on the Internet; writes a monthly



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newsletter Awareness Watch and delivers keynote presentations throughout the international marketplace. He also actively delivers one and two day workshops for key industry sectors displaying how the Internet can be used as a tool to maintain current awareness and professional competencies.

Additional websites by Marcus P. Zillman, M.S., A.M.H.A.:

Marcus P. Zillman's Blog (26,000+ Postings)

http://www.zillman.us/

Marcus P. Zillman Abbreviated Bio

http://www.zillman.info/

Awareness WatchTM Newsletter

http://www.AwarenessWatch.com/

Marcus P. Zillman's Columns

http://www.ZillmanColumns.com

LinkSeries Publications

http://www.LinkSeries.com/

Links By MarcusTM

http://www.LinksByMarcus.com/

Workshops By MarcusTM

http://www.WorkshopsByMarcus.com/

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Research White Papers, Articles, Lectures and Speeches by Marcus P. Zillman, M.S., A.M.H.A.:

2022 Directory of Directories

http://www.2022DirectoryOfDirectories.com/

2022 Guide to Finding Experts by Using the Internet

http://www.FindingExperts.info/

2022 Guide to Finding People Resources and Sites

http://www.FindingPeople.info/

2022 Guide to Internet Privacy Resources and Tools

http://www.2022InternetPrivacy.com/

2022 Guide to Searching the Internet

http://www.SearchingTheInternet.info/

2022 New Economy Resources

http://www.2022NewEconomy.com/

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http://www.ScholarSearchEngines.com/

Bots, Blogs and News Aggregators 2022

http://www.BotsBlogs.com/

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http://www.zillman.us/white-papers/grid-distributed-and-cloud-computing-resources-primer/

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http://www.CurrentAwarenessTools.com/

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http://www.SocialInformatics.net/

Subject Tracers 2022

http://www.SubjectTracers.com/

Using the Internet As a Dynamic Resource Tool for Knowledge Discovery 2022

http://www.zillman.us/white-papers/using-the-internet-as-a-dynamic-resource-tool-forknowledge-discovery/

Web Data Extractors 2022

http://www.WebDataExtractors.com/

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http://www.WebGuideNewEconomy.com/

White Papers 2022 by Marcus P. Zillman, M.S., A.M.H.A.

http://www.WhitePapers.us/

Internet Tutor by Marcus P. Zillman, M.S., A.M.H.A.

http://www.InternetTutor.info/

Visit this site to learn about the availability of Marcus P. Zillman to tutor you or your associate one on one in the privacy of your residence or office on the latest happenings of the Internet including Internet basics to advanced Internet searching using bots and creating your own personal blog.



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Internet Speaking by Marcus P. Zillman, M.S., A.M.H.A.

http://www.InternetSpeaker.net

Visit this site to learn about Marcus P. Zillman's speaking engagements for your organization meetings and events. View and listen to his previous presentations as well as his weekly television shows.

Internet Consulting by Marcus P. Zillman, M.S., A.M.H.A.

http://InternetConsultant.BlogSpot.com/

Visit this site to obtain information about obtaining the consultation services of Marcus P. Zillman for your company including eCommerce audits, utilization of bots, blogs and news aggregators or the creation of your own personal virtual private library powered by Subject TracerTM Information bots!

Current Awareness Monitors, Alerts and Information Traps

http://www.ecurrentAwareness.com/

Marcus P. Zillman's latest report Current Awareness Monitors, Alerts and Information Traps for is available for purchase online and for immediate download. This report is a comprehensive listing of the latest resources, sources and sites for current awareness on the Internet. This is a must read for anyone who must stay current in their profession and/or business activity as the list of URLs will keep you at the leading edge of your career.

Market Intelligence Resources

http://www.MarketIntelligenceResources.com/

Marcus P. Zillman's just released professional Internet MiniGuide is titled Market Intelligence Resources and is available for purchase online and immediate download. This 193 page digital miniguide represents a comprehensive listing of the latest resources, sources and sites to discover the latest Market Intelligence sources available on the Internet with many of them freely available! Designed specifically for today's entrepreneur, professional and/or investor.

Entrepreneurial Links 101

http://www.EntrepreneurialLinks.com/

Marcus P. Zillman's newly released 230+ page eReference digital book for the up and coming entrepreneur. Entrepreneurial Links 101 gives an alphabetical listing of the very best Internet and World Wide Web sites covering Entrepreneur Resources, Business Intelligence Resources and an extremely comprehensive list of Online Research Tools. This is considered by many to be the entrepreneur's bible for finding relevant and competent online resources!



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Internet Privacy and Security Resources

http://www.InternetPrivacySecurity.net/

Marcus P. Zillman's latest eReference digital publication is a selected comprehensive alphabetical listing of the latest resources and sites covering all aspects of privacy and security currently available over the Internet. From the board room to the family room, these resources and sites give you the information you need to maintain your privacy and security as you use the Internet in your business and personal life.

Research Resources Online Guide

http://www.ResearchResourcesOnline.net/

Marcus P. Zillman's latest <u>LinkSeries Publication</u> is a 340 page digital guide of a selected comprehensive alphabetical listing of the latest and greatest resources and sites covering all areas of research that is currently available over the Internet. The guide covers online research resources and tools for the Newbie to research as well as the Seasoned researcher. Contents include: a) Research Resources, b) Research Tools, c) Student Research Resources Toolkit, d) Knowledge Discovery/Management and Data Mining Resources, e) Knowledge Discovery/Retrieval and the World Wide Web Resources, and f) Subject TracerTM Information Blogs.

The Survivor's Manual for The New Economy.

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Marcus P. Zillman's latest LinkSeries Publication is a 239 page digital read that gives excellent resources and annotated sources for the new economy analytics, alerts, ecommerce, financial sources, invisible and deep web resources, social and business networking sources along with new economy competitive and business intelligence resources and an extremely comprehensive listing of new economy online tools.



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